



Let *Jeff The Tax Man* produce more Directors for you
and teach your National Area and you how to

"Pay YOURSELF, not the IRS"

FREE tax review of last 3 returns for all Directors who do

Jeff Peterson, the president of Tax Prep Financial Services, is a Christian businessman with over 35 years experience in the financial services industry. He is probably the foremost expert in the country at preparing personal income tax returns for home-based cosmetics contractors of a certain global cosmetics company. Having dedicated his practice to this market, he prepares 50-100 times as many returns containing this type of business than most preparers. He has hundreds of clients who are independent beauty Consultants, with **over 100 of them being Sales to Executive National Sales Directors** from 25 states, and estimates their cosmetics businesses have **saved them millions of dollars in taxes**. For 25 years he has spoken to over 20 different NSDs' Areas and hundreds of different Directors' Units regarding the tax benefits of operating their cosmetics businesses. They have given him the nickname "*Jeff The Tax Man*." He conducts in-person or **conference call** tax workshops primarily from October 16th through January 31st. He **does not charge a speaking fee**, but asks Directors to combine their Units so that as many people as possible can learn his tax-saving ideas. Strategies your National Area or Units will learn in his 75-minute or less workshop include:

- How to **GET TO DIRECTOR FASTER** with his **1-minute per day record keeping system**,
- How this business is a good **TAX SHELTER (GREAT for recruiting), but the IRS is coming**,
- How to **MAINTAIN GOOD RECORDS** that will keep the IRS away in the event of an audit,
- How to **REDUCE TAXES** by converting personal assets/activity to business assets/activity, and
- How to **RECOVER LOST TAX DOLLARS** by amending prior year tax returns.

If you would like him to speak at Seminar, or your National Area Fall/Winter Advance, Master Consultant Workshop, January Jumpstart, or to discuss your personal tax matters with him, contact him at (817) 498-6833 or tax-prep@sbcglobal.net before he gets booked up. Check out the "*For Directors*" and "*Speaking Calendar*" pages of his website, www.JeffTheTaxMan.com, for all his tax and business resources.

LOOK AT THESE SUCCESS STORIES

Exec. National Sales Director: When they moved to the Dallas/Ft. Worth area, every top Director recommended *Jeff The Tax Man* to her. Besides preparing their taxes, she also had him speak to her Directors at Seminar to help them, too. Validation - incorporating **saved \$15,000 in tax its first year.**

National Sales Director: She knows how important it is to have **a tax preparer who understands her cosmetics business.** Switching from a fearful preparer to *Jeff The Tax Man* flipped their experience from paying \$12,149 in additional tax the previous year to getting a refund of \$11,338 in the first year with *Jeff The Tax Man*. Moreover, by amending their prior year tax return, he recovered **ALL** \$12,149 of overpaid tax **AND** retrieved an additional \$5,646, for a total refund of \$17,795 plus interest. Adding state refunds and interest, they received **OVER \$37,500** within the first nine months of working with *Jeff The Tax Man*. So she had him share his tax tips to the top producers in her Area at Seminar.

National Sales Director: She accepted *Jeff The Tax Man*'s offer to review her past 3 years' tax returns for free by having him speak to her Directors at Seminar. Although she had to pay a fee for him to ultimately amend those returns, it was well worth it, because he recovered over **\$7,000** from the IRS in taxes that should not have been paid. Moreover, his incorporation strategy is estimated to **save them \$10,000 every year**. According to her, *"You have been AMAZING and just what we needed in an accountant! There is a lot of peace of mind having someone who gets our business!"*

National Sales Director: *Jeff The Tax Man* retrieved refunds of **\$745** and **\$3,534** by amending their prior two years' tax returns, mostly because their former tax preparer was unfamiliar with how to treat her free company cars. **His incorporation strategy is estimated to have saved them OVER \$250,000 in taxes.** In fact, for one year alone, claiming an office in their home **saved them \$19,948.**

National Sales Director: In his first year working with this record-breaking NSD, *Jeff The Tax Man* reduced their taxes **\$5,884**. The last two years they paid only **\$7,194** in tax on revenue of **\$696,868**. She was so impressed with his knowledge of taxes and their particular business, she asked him to educate her entire National Area and taught his 1-minute per day record keeping system to all new Consultants.

National Sales Director Emeritus: She was excited to find a Christian tax preparer who knew her cosmetics business. *Jeff The Tax Man* took them from paying the IRS **\$6,608**, **\$12,860**, and **\$27,957** to getting a refund!! He spoke to her National Area at their Winter Workshop every year until she retired.

Executive Senior Sales (Top Trip) Director: After hearing *Jeff The Tax Man* speak at her National's Fall Advance, she had him review their past 3 tax returns **FOR FREE**. **He amended those returns and recovered \$10,056 in refunds for them.** He hopes to incorporate to **save them \$10,000 every year.**

Future Executive Senior Sales Director: Their former CPA prepared a tax return showing they owed the IRS **\$11,239**. A Sr. NSD suggested she call *Jeff The Tax Man*. **He lowered their tax by \$6,964**, of which **\$5,013** was because he knows the best method to use to deduct the free company car.

Sales Director: *Jeff The Tax Man* recovered **\$6,963** for them by amending a prior year tax return. **OVER A 5-YEAR PERIOD HER COSMETICS BUSINESS SAVED THEM \$41,000 IN TAXES!!**